

"In order for Bermuda to succeed, we need to return our economy to a path of balanced growth that creates jobs, provides rising income and assists our budget challenges. It is our belief that a better environment must be created in which Bermudian businesses can thrive, opportunities for Bermudians can be created, and in which capable, qualified Bermudians can earn opportunities to work, train and succeed at every level."

- Progressive Labour Party 2017 Election Platform

Purpose of Pre-budget Report

The objective of the Pre-budget Report is to increase the public awareness of a government's fiscal and budget policy objectives, and to establish a benchmark for evaluating the conduct of fiscal and budget policy.

Principles of our Fiscal Policy

Prudently manage the financial risks.

- Maintaining the government debt and contingent liabilities at prudent levels
- •Ensure that fiscal policies contributes to the achievement of adequate national saving

Principles of our Fiscal Policy

- Diminish the cyclical fluctuations in economic activity, taking account the economic risks facing us and the impact on the Government's fiscal position
- Pursue spending and taxing policies that are consistent with a reasonable degree of stability

Principles of our Fiscal Policy

- Promoting fairness and equity in both spending and taxes.
- •Maintain the integrity of the tax system.
- •Ensure that policy decisions have regard to their financial effects on future generations.

Economic Growth

Direct Outcome of Governments

Economic, Social & Political Policies

Reallocation of Resources

Management of Public Enterprises

(WEDCO, BLDC, BHC, etc.)

Shrinking Tax Base

Deficit Reduction

A debt that we need to manage

Rating Agency

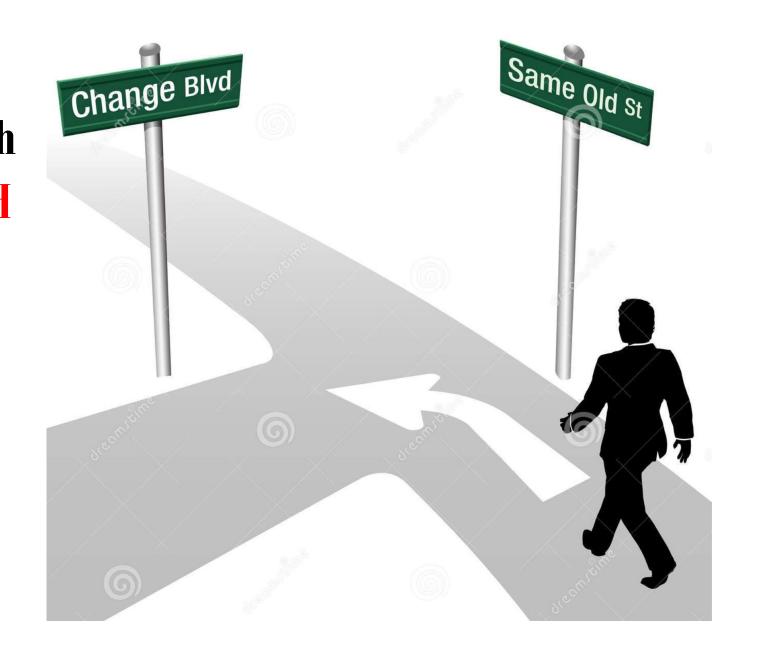
Lowering the Corporate Tax Base in US

External Threat (EU, OECD, CFATF)

Increase of Aging Population

Escalating Health Care Costs

Staying on the same path is not an option **GROWTH** has to be our mantra going forward, and it is something this **Government** is committed to.

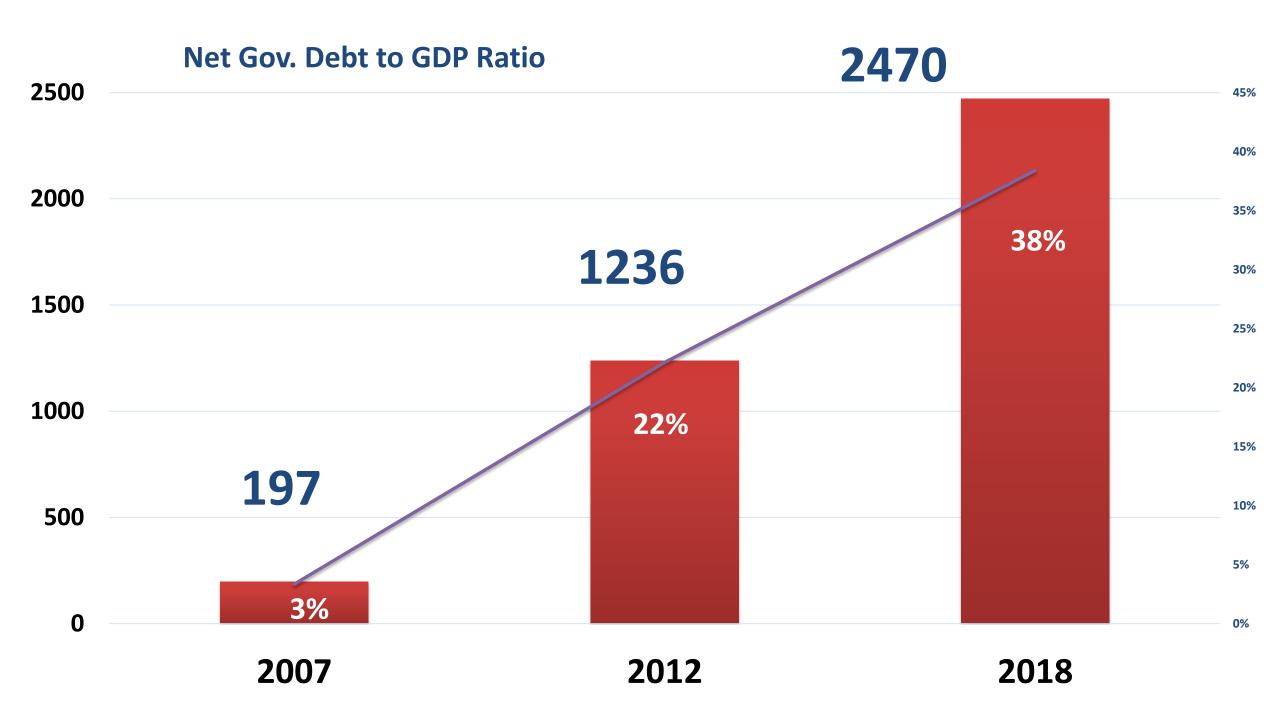




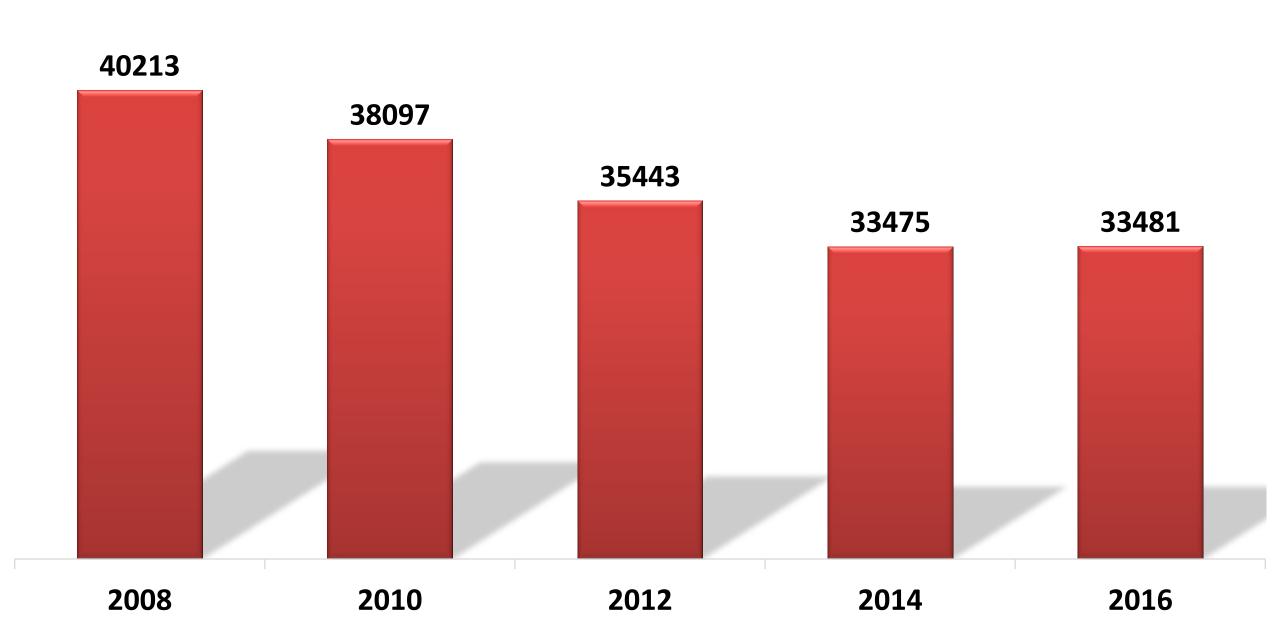
"WE ARE CONTINUALLY FACED BY GREAT OPPORTUNITIES BRILLIANTLY DISGUISED AS INSOLUBLE PROBLEMS."

LEE IACOCCA

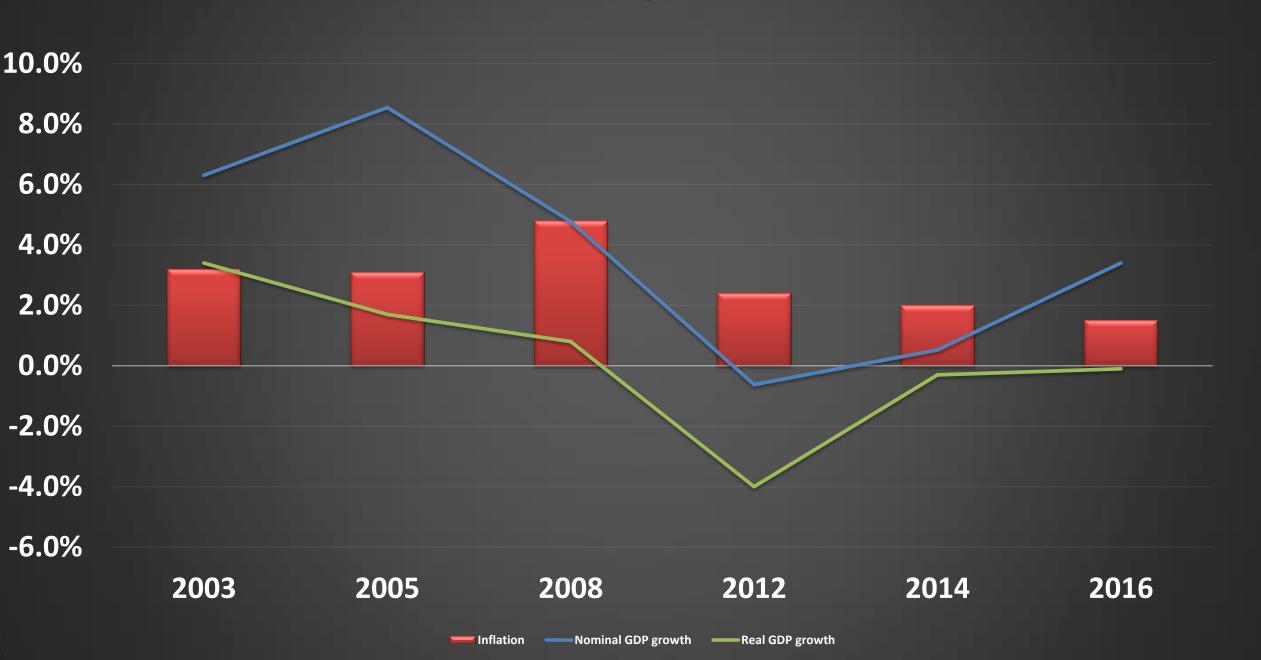
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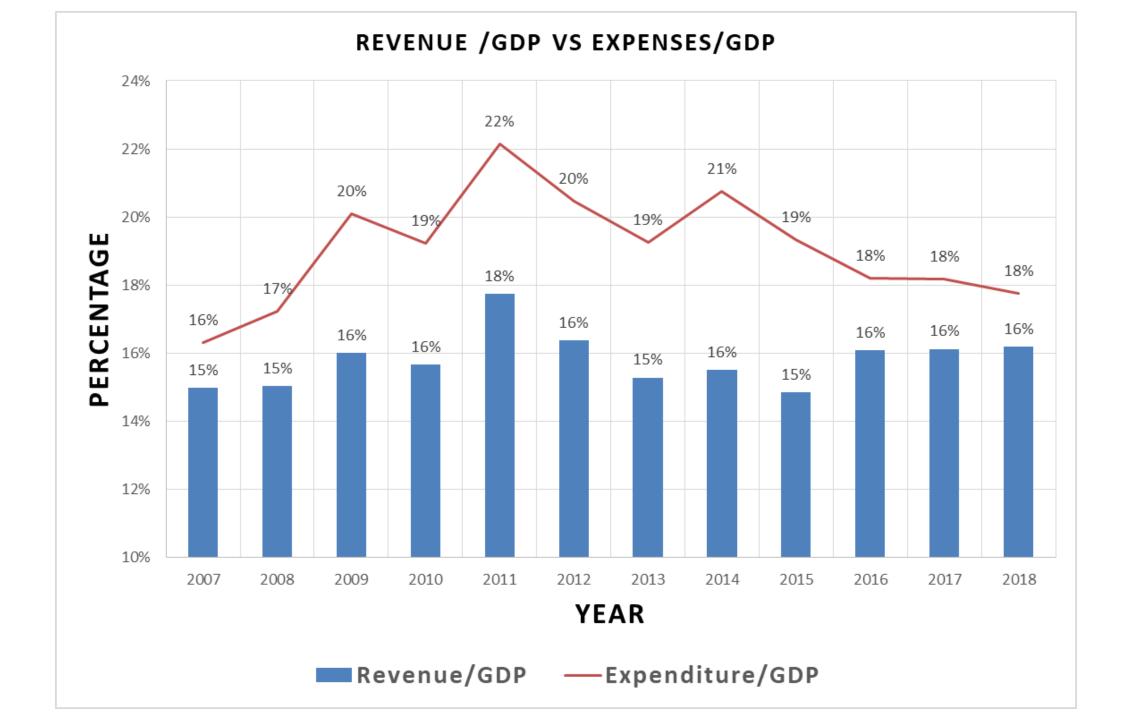


NO. Of BERMUDA JOBS

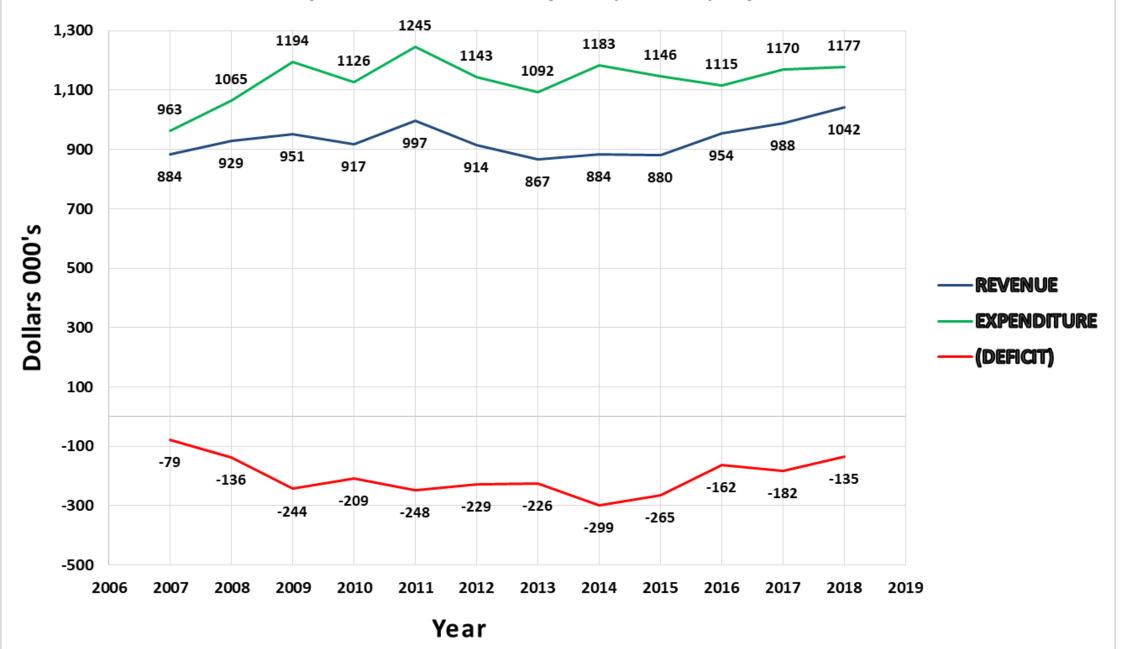


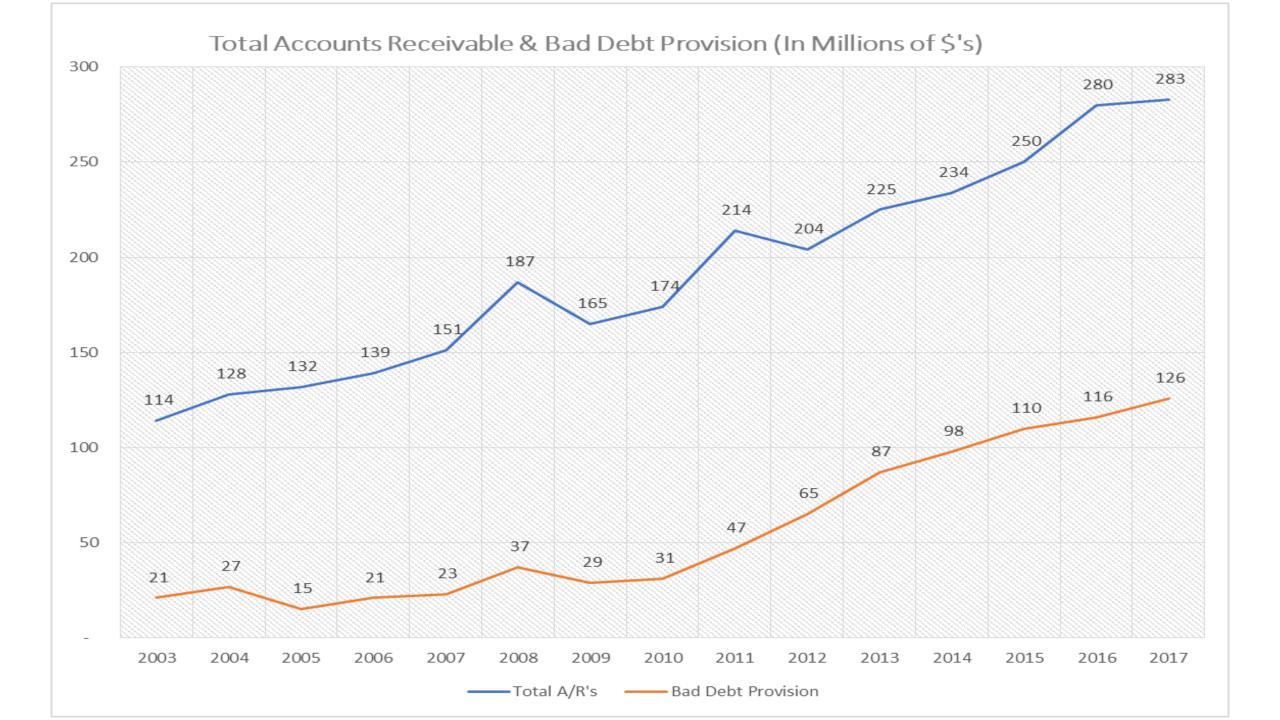
GPD Growth in Comparison Vs Inflation



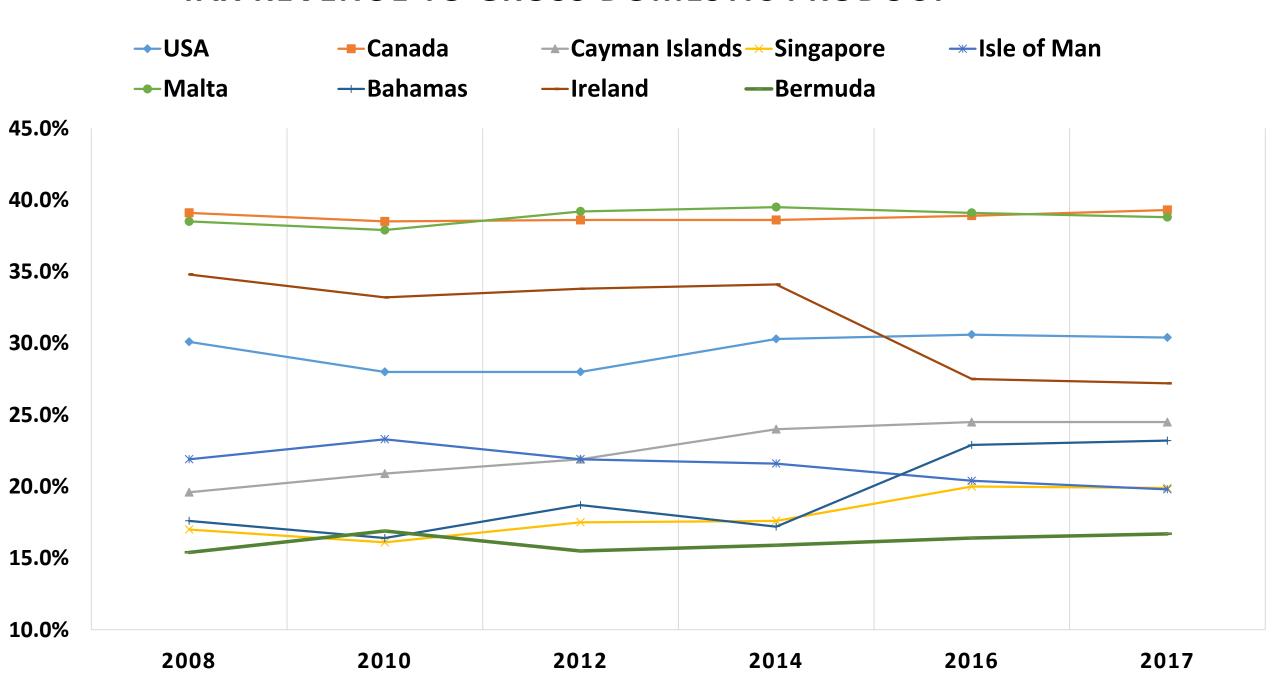


Revenue, Expenditure and Surplus (Deficit) by Years

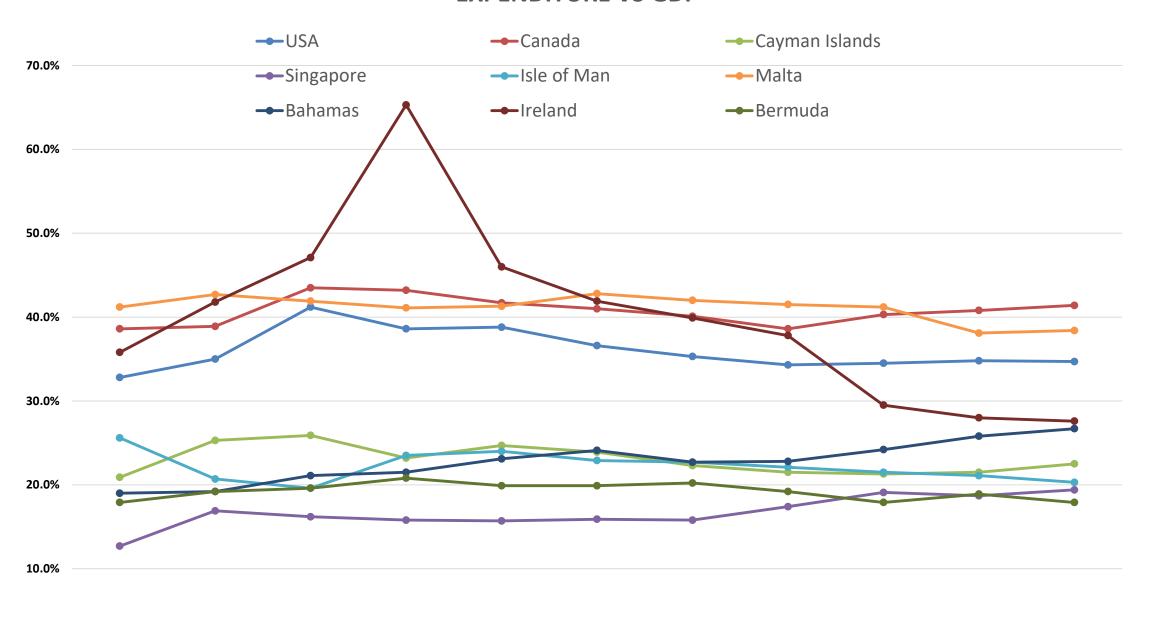




TAX REVENUE TO GROSS DOMESTIC PRODUCT

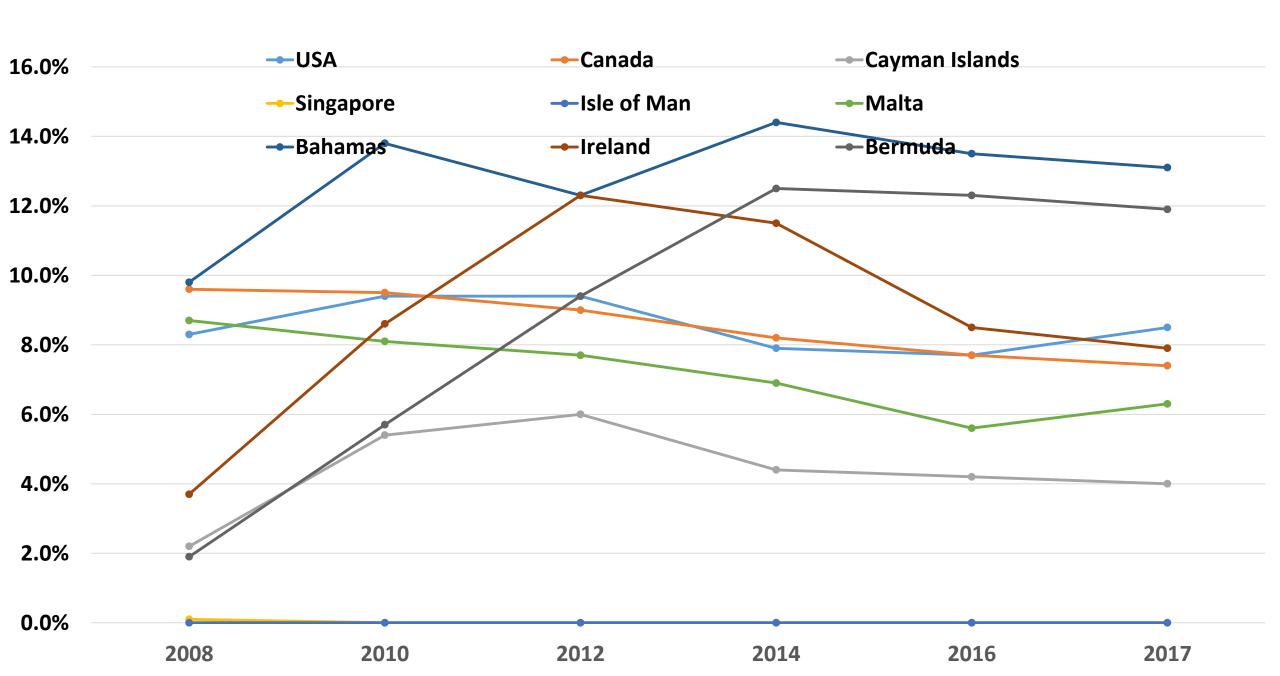


EXPENDITURE VS GDP

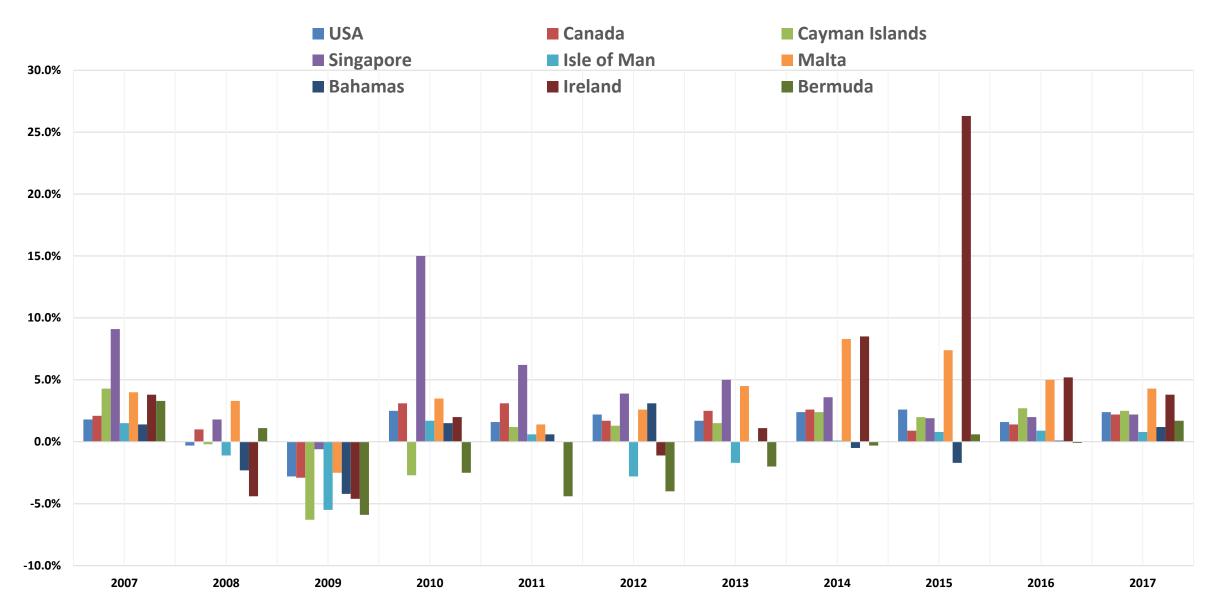


0.0%

INTEREST EXPENSE AS A PERCENTAGE OF REVENUE



REAL GDP GROWTH



Framing the 2018/19 Budget

- Taxation
- Sensitivity
- Deficits and High Debt Levels
- Fiscal Strategy to Halt the rise of debt by 2019/20 Budget

New Government Policies

- Tax Reform Commission
- Bermuda First
- Bi Partisan Committee on Immigration Reform
- Parliamentary Oversight
- Bermuda Infrastructure Fund
- Living Wage

Payroll Taxes for the Taxi Industry

The Government is currently considering a proposal from the Bermuda Taxi Owners Association to pay a one-time payroll tax payment per taxi to be paid yearly at the Transport Control Department, in addition to the licensing fee, at or before the end of September.

Cracking Down on Notional Abuse

The Office of the Tax Commissioner (OTC)

has undertaken a process to review and

amend notional income levels

General Service Tax

The General Service Tax (GST) will not be implemented in 2018 as proposed by the previous government

Professional Services Tax (PST) is being Considered in 2018/19, limited initially to services provided in the legal and accounting professions and other business and management consultancy services.

Customs Duty

It is proposed to introduce the sugar tax as an increase in the rate of duty on a limited group of items. The Ministry of Health has already released a consultation paper on this matter.

Customs Duty

•To reduce the cost of certain essential foods and textiles, the Ministry of Finance is considering duty relief on these items.

Customs Duty

 The Ministry of Finance, in consultation with the Ministry of Health, is planning on further increasing the duty on tobacco imports to close the inconsistency between duty rates on cigarettes and tobacco.

Biennial Fee Increase

The biennial fee increase is scheduled to take effect this year. All fees will be reviewed to ensure that there is reasonable cost recovery for the provision of the various services offered by a range of government departments.

Telecommunications Sector

As an additional revenue measure, the Government is considering increasing fees on cell phones and the Government Authorization fee of 2.5% imposed on the electronic communications industry.

Commercial Rents

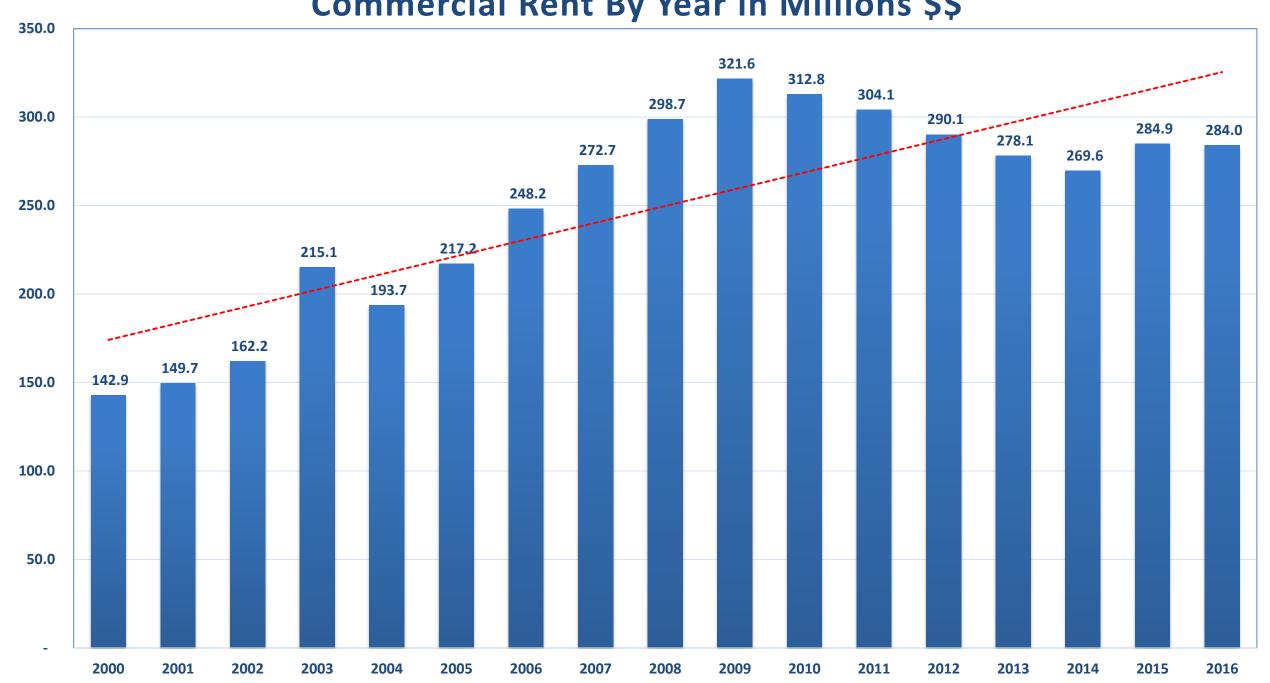
•Some Bermudians have enjoyed the benefits of international business's continued presence in Bermuda and collect commercial rents.

• In order to broaden the tax base, the Government is considering taxing commercial rents.

Commercial Rents

 The tax will be charged on persons who rent out commercial properties for rental income. certain deductions, such as mortgage payments, will be allowed. There may also be exemptions for certain areas such as the Economic Empowering Zones.

Commercial Rent By Year in Millions \$\$



Tax Collection & Accounts Receivable

 Tax collection and accounts receivable have been a considerable problem for the Government for years and it is time to take additional action.

Tax Collection & Accounts Receivable

 The Government will ensure that the Office of the Tax Commissioner (OTC) has the resources that it needs to collect taxes that are due.

Tax Collection & Accounts Receivable

 The Government will enhance the links between IT systems in government departments to place more restrictions on individuals, homeowners and business who are not current with their tax obligations. These links will also assist the OTC in identifying employers who may be underreporting taxes to better direct resources for enforcement.

Tax Collection & Accounts Receivable

- The Government will be looking at all accounts that are listed as "provision for bad debt".
- These accounts will be analysed and those accounts that are deemed collectible and do not have payment plans in place will be handed over to the Debt Enforcement Unit in the Attorney General's Chambers to take action.
- The Government is considering implementing a Tax Amnesty Programme.

Government Efficiency

 Controlling Public Sector expenditure remains a focus of the Government. Whilst there has been some success in cutting costs, it has become increasingly difficult to implement further reductions under the current Government structure and the across-theboard expenditure cuts in previous budgets.

Government Efficiency

 The Government's 2017 Election Platform called for increased Government efficiency in order to control Government expenditure, rather than across-theboard cuts. To this end, the Government will establish an Efficiency Team to scrutinize the spending of resources across departments according to the Government's priorities.

Government By The Numbers

 The Government proposes to set the total current account appropriation, less debt service, at approximately \$937 million. The amount is equal to the revised budgeted expenditure that has been approved for the current 2017/18 fiscal year (total current expenditure will remain unchanged).

Government By The Numbers

 It is critical that we maintain and strengthen our infrastructure and stimulate economic activity, therefore the Government plans to set capital expenditure at a prudent level of about \$60 million.

Government By The Numbers

The Government's intention is to target a deficit in 2018/19 that is about \$25 million more than the contribution to the Sinking Fund (estimated at \$65.5 million).

Government By The Numbers

Thereby, it is expected the net debt will increase by \$25 million. This deficit target is about \$45 million below the expected deficit for 2017/18.

The Government intends that net debt will begin to decrease in 2019/20 and that Bermuda will then begin to reduce the national debt.

Fiscal Responsibility Panel

The current tax structure is:

- Excessively weighted towards the taxation of labour and goods
- Has the perverse effect of taxing companies that create employment while leaving those that do not largely tax free.

Fiscal Responsibility Panel

- Payroll tax will become an increasingly problematic source of income as Bermuda's comparative advantage to international companies as a place to do business is eroded through reductions in rates of corporation tax elsewhere.
- It will be essential to look for NEW sources of revenue that spread the burden more evenly across the economy."

 Taking into consideration the above, and the recent US tax reforms, the Government is considering not moving ahead with the implementation of the second phase of the payroll tax proposal put forward by the former Government.

 This Government is very cognizant of the contribution made by International Business (IB), which is 27% of GDP.

- With the short time afforded to international business to work out the impact of the US tax reform,
- We believe that it is wise for this Government to reduce uncertainty and send a clear message concerning the importance of IB to Bermuda's economy.

The Government still intends to lower the rates of payroll tax for lower income workers and will ensure that any measures to offset that reduction from higher earners will not increase the overall payroll tax burden in the economy

- Debt Reduction remains a Priority to maintain confidence
- Increase Funding For Education, which has been under funded for years
- Increase Funding For Marketing Bermuda

- Funding for Department of Energy to expand Solar Rebate Initiative
- •Funding for E government to improve efficiency, reduce red tape, and increase satisfaction

- Funding to Bermuda College to invest in Bermudians training
- Provide one Year Tax relief for First Time
 Entrepreneurs Employers Portion.
- Relaxation of The 60/40 rule to allow access to foreign Capital

- •Dialogue with The Business Community during immigration reform to ensure immigration policy and developing our economy move in tandem.
- Working with Businesses to increase employment opportunity

To Learn More About The Pre-Budget go to www.gov.bm/prebudgetreport

Questions?